

# Guam Export Report

Economic Research Center  
External Trade Section

June  
CY2007

## **BUREAU OF STATISTICS AND PLANS**

Economic Research Center  
Government of Guam  
P. O. Box 2950  
Hagatna, Guam 96932

Tel: (671) 472-4201, 475-7036/8  
Fax: (671)477-1812  
Email: [aperez@mail.gov.gu](mailto:aperez@mail.gov.gu)

## **BUREAU OF STATISTICS AND PLANS**

Business and Economic Statistics Program  
Government of Guam

ALBERTO A. LAMORENA V  
ACTING DIRECTOR

ALBERT M. PEREZ  
CHIEF ECONOMIST

EDWIN VERZOSA - STATISTICIAN II  
ANTONETTE PITTER - STATISTICIAN I  
BERTHA TOVES - STATISTICAL TECHNICIAN II  
MARIETTA BALBASTRO - STATISTICAL TECHNICIAN I  
GLORIA PONCE - PLANNING TECHNICIAN I

What is a Guam export? It is something intended for sale or trade originating on Guam that is shipped from Guam to the United States or a foreign country. Agents from the Guam Customs and Quarantine Agency (GCQA) process exports at its service centers located at the Port Authority of Guam and Guam International Airport. The commodities reported herein are for re-sale, thus excludes the military, government, promotional and personal items.

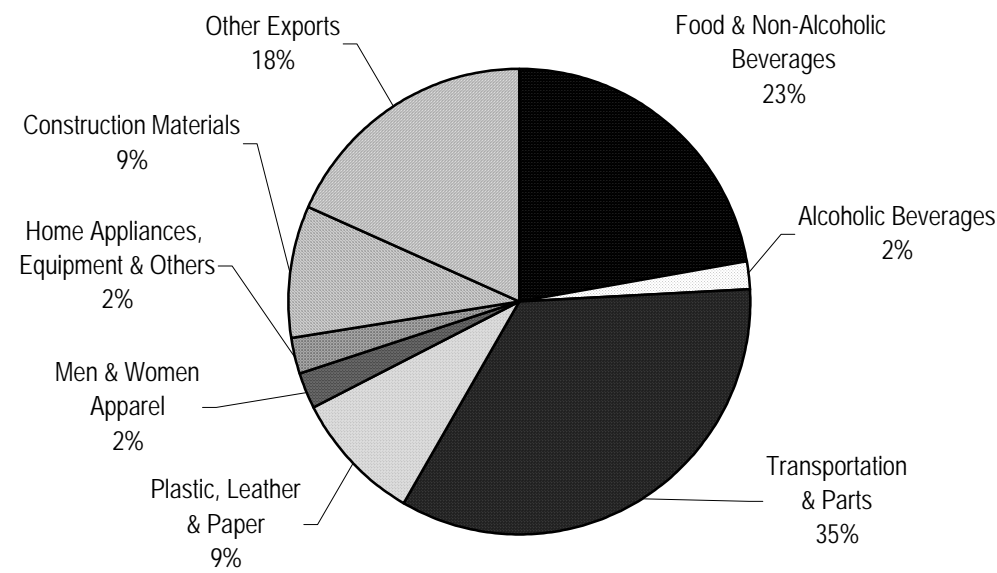
The U.S. government adopted the Harmonized System on January 1, 1989, as the direct basis for its new export and import classification systems. Guam, as well as most of the nations of the world, adopted this system on January 1, 1988. Commodities exported from Guam are identified by its commodity classification code on the shipper's export declaration form. Other information, such as the commodities trade name, U.S. dollar value and its volume based on an international standard of measurement are required prior to export.

The promulgated administrative rules and regulations as authorized by Title VLIV, Chapter 1, §47064 GCA now rests with the Bureau of Statistics and Plans. The Bureau, as mandated by Public Laws No. 20-147 and 26-76, shall conduct, or cause to be conducted, investigations, studies, surveys, research and analysis relating to physical, human, social, and economic development of Guam and to publish the results. These rules and regulations concern the collecting of socio-economic information from businesses and individuals.

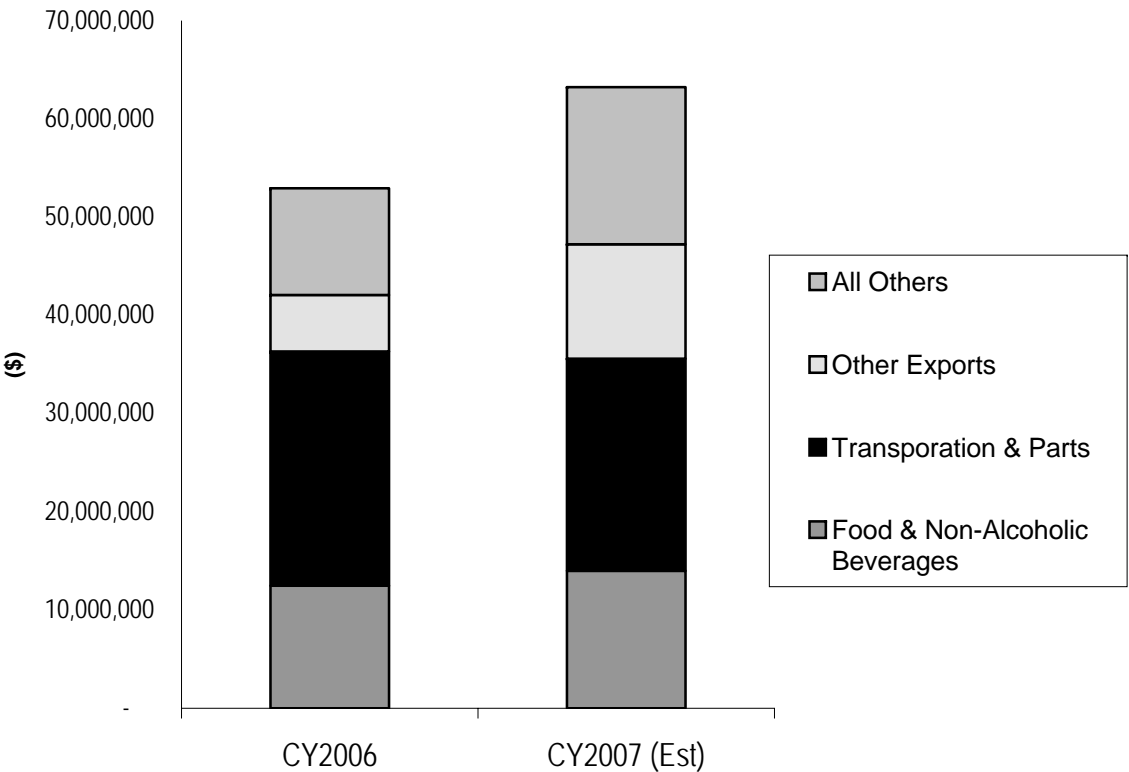
The Bureau of Statistics and Plans is using the established simplified Harmonized System as adopted by the former Department of Commerce. All documents submitted to the Guam Customs and Quarantine Agency for release of cargo must contain information as outlined in §3005.1, 3005.2 and 3005.3 of the former Department of Commerce Administrative Rules and Regulations. Section 3005.1 defines imports and exports of goods and sets up guidelines to insure certain information is included on each official import and export document.

This report contains the value of exports for the first 6-months of the year for CY2006 and 2007, the top 20 export commodities, as well as the percent distributions by commodity group. A CY2007 year-end estimate is provided for discussion purposes.

**CY2007 Guam Trade Export  
Commodity Group Composition  
(Estimate)**



# Guam Export Commodity Group Composition



# EXPORTS BY COMMODITY GROUPS JANUARY thru JUNE 2006 AND 2007

COMMODITY BY GROUP	CY 2006	CY 2007	% CHANGE
<b>FOOD &amp; NON-ALCOHOLIC BEVERAGES</b>	<b>\$5,046,775</b>	<b>\$12,344,619</b>	<b>144.60%</b>
Meat and Edible Meat Offal	97,182	53,875	-44.56%
Fish, Chilled, Fresh, Frozen, Dried and Salted	4,752,878	11,821,621	148.73%
Mollusks, Live, Fresh, Chilled, Frozen, Dried and Salted	0	27,890	-
Milk and Cream	12,326	182,035	1376.84%
Prepared or Preserved Meat or Blood	17,741	135,699	664.89%
Sugar Confectionary	0	2,961	-
Chocolate and Other Food Preparations Containing Cocoa	0	25,869	-
Pasta Whether or not Cooked	0	0	-
Bread, Pastry, Cakes and Other Bakery Products	32,394	2,849	-91.21%
Fruits, Nuts, & Other Edible Parts of Plants	11,676	2,500	-78.59%
Extracts, Essences, Concentrate of Coffee, Tea or Mate	0	0	-
Oil, Soya Bean Oil, Other Than Crude	0	0	-
Ice Cream	0	0	-
Rice	0	0	-
Salt	0	0	-
Food Preparations not Elsewhere Specified	100,792	20,280	-79.88%
Water, Including Mineral and Aerated Water	0	44,290	-
Bird's Eggs, not in shell, Egg Yolk	21,786	24,750	13.61%
<b>ALCOHOLIC BEVERAGES</b>	<b>139,924</b>	<b>514,804</b>	<b>267.92%</b>
Beer Made From Malt	123,748	332,636	168.80%
Ethyl Alcohol, Undenatured, Liqueurs & Other Beverages	16,176	176,913	993.68%
Wine	0	5,255	-
<b>TRANSPORTATION AND PARTS</b>	<b>5,609,582</b>	<b>15,201,773</b>	<b>171.00%</b>
Motor Cars Designed for Transport of Persons	5,542,382	14,428,130	160.32%
Vehicles for Transport of Goods	0	80,500	-
Tractors	0	0	-
Motorcycles	0	0	-
Derricks, Cranes, Fork Lifts	0	0	-
Rotary Internal Combustion Piston Encines	0	0	-
Vehicles Parts	67,200	425,448	533.11%
Aircraft	0	220,000	-
Yachts, Boats & other Vessels and Parts	0	3,495	-
New Pneumatic Tires or Rubber	0	44,200	-

**EXPORTS BY COMMODITY GROUPS**  
**JANUARY thru JUNE 2006 AND 2007**

COMMODITY GROUP	CY 2006	CY 2007	% CHANGE
<b>PLASTICS LEATHERS &amp; PAPERS</b>	<b>\$15,908</b>	<b>\$5,292,560</b>	<b>33169.80%</b>
Floor Coverings, other Plastic Articles	0	50,120	-
Trunks, Suitcases & other Similar Bags	15,908	3,752,113	23486.33%
Paper & Paperboard	0	877,489	-
Footwear, with Soles of Rubber or Plastic	0	612,838	-
<b>MENS' AND WOMENS' APPAREL</b>	<b>304,816</b>	<b>136,671</b>	<b>-55.16%</b>
Other Woven Fabrics of Cotton	0	0	-
Suits, Ensembles, Jackets for Boys	304,816	0	-100.00%
Suits, Ensembles, Jackets, Dresses	0	44,370	-
Shirts, T-Shirts, Vests, for Men & Boys	0	74,129	-
Blouses, Nightdresses & other Clothing	0	0	-
Shawls, Scarves, Mufflers, Ties, Bowties & Cravats	0	18,172	-
<b>HOME APPLIANCES, EQUIPMENT &amp; OTHERS</b>	<b>1,416,340</b>	<b>1,187,460</b>	<b>-16.16%</b>
Air Conditioning Machines	149,706	67,947	-54.61%
Refrigerators, Freezers, & Similar Equipment	5,557	47,673	757.89%
Machines, Dryers, Spraying Liquids	0	0	-
Washing Machines	0	0	-
Microphones, Loudspeakers & Similar Apparatus	0	9,700	-
Video Recording Apparatus	494,932	469,712	-5.10%
Television Receivers	0	2,840	-
Taps, Cocks, Valves & Similar Appliances	0	0	-
Spectacles, Goggles, Frames & Mountings	0	30,331	-
Cameras, Flashlights & Projectors	0	0	-
Navigational Instruments, Compasses, Surveying Instruments	0	0	-
Breathing Appliances, Measuring Instruments	0	0	-
Wrist Watches & Parts	763,145	494,643	-35.18%
Water Sports Equipment	0	0	-
Lamps, Portable	0	0	-
Pumps for Liquids & Vacuums	0	0	-
Sunglasses	0	0	-
Stoves, Ranges & Other Electric Appliances	3,000	64,614	2053.80%

**Table 4**

EXPORTS BY COMMODITY GROUPS	Actual (\$) 2006	Est (\$) 2007
Food and Non-Alcoholic Beverages	12,480,716	14,002,754
Alcoholic Beverages	1,027,706	1,251,987
Transportation and Parts	23,854,978	21,610,620
Plastic, Leather and Paper	2,717,566	5,849,337
Men and Women Apparel	700,168	1,527,262
Home Appliances, Equipment & Others	2,320,050	1,561,718
Construction Materials	4,092,297	5,790,726
Other Exports	5,769,805	11,645,571
Total	52,963,286	63,239,975

The FY2007 estimate is based on a 3-year moving average given Y-3=.15, Y-2=.35, and Y-1=.5 prior year weights multiplied by a growth factor of 1.1052.

Table 3

Top 20 Commodities January thru June 2007	2007	Percent of Total
Motor Cars Designed for Transport of Persons	\$14,428,130	29.35%
Fish, Chilled, Fresh, Frozen, Dried and Salted	11,821,621	24.05%
Trunks, Suitcases & other Similar Bags	3,752,113	7.63%
Structures of Iron or Steel	2,827,665	5.75%
Aluminum Waste, Scraps, Tubes or Fittings	2,344,908	4.77%
Tobacco, Cigars, Cigarettes & Cigarillos	1,869,812	3.80%
Perfumes & Toilet Waters	1,629,589	3.31%
Imitation Jewelry	1,464,330	2.98%
Jewelry Articles of Precious Metal	1,309,896	2.66%
Petroleum Oils and Gases	908,637	1.85%
Paper & Paperboard	877,489	1.78%
Machine Tools	728,719	1.48%
Footwear, with Soles of Rubber or Plastic	612,838	1.25%
Transmission Apparatus for Radio Telephony	575,424	1.17%
Wrist Watches & Parts	494,643	1.01%
Video Recording Apparatus	469,712	0.96%
Vehicles Parts	425,448	0.87%
Beer Made From Malt	332,636	0.68%
Machinery and Mechanical Appliances	311,919	0.63%
Copper, Stranded Wire, Waste and Scrap	240,530	0.49%
All Others	1,737,626	3.53%

EXPORTS BY COMMODITY GROUPS  
JANUARY thru JUNE 2006 AND 2007

COMMODITY GROUP	CY 2006	CY 2007	% CHANGE
<b>CONSTRUCTION MATERIALS</b>	<b>\$2,822,093</b>	<b>\$5,239,528</b>	<b>85.66%</b>
Iron, Non-Alloy Steel Bars & Rods	2,286,393	0	-100.00%
Tubes, Pipe Fittings of Iron or Steel	0	0	-
Structures of Iron or Steel	10,500	2,827,665	26830.14%
Tin, Plates, Sheet and Strip	0	0	-
Paints & Varnishes	0	6,756	-
Glaziers, Putty, Caulking Compounds	0	0	-
Tubes, Pipes, Hoses & Fittings of Plastics	0	0	-
Plywood, Wood Sawn, Sliced	0	60,199	-
Aluminum Waste, Scraps, Tubes or Fittings	525,200	2,344,908	346.48%
Ceramic Articles	0	0	-
Pre-Fabricated Buildings	0	0	-
<b>OTHER EXPORTS</b>	<b>1,817,350</b>	<b>9,246,270</b>	<b>408.78%</b>
Tobacco, Cigars, Cigarettes & Cigarillos	934,868	1,869,812	100.01%
Petroleum Oils and Gases	88,000	908,637	932.54%
Hydrogen, Carbides & Acrylic Hydrocarbons	5,775	0	-100.00%
Medicaments	0	10,836	-
Perfumes & Toilet Waters	128,789	1,629,589	1165.32%
Soap & Organic Surface Active Products	0	0	-
Printed Books, Brochures & other Printed Materials	0	0	-
Twine Cordage or Rope	0	12,000	-
Jewelry Articles of Precious Metal	263,686	1,309,896	396.76%
Gauge & Narrow Fabrics	0	0	-
Imitation Jewelry	0	1,464,330	-
Lead Waste & Scrap	0	0	-
Pearls, Natural or Cultural	0	0	-
Ferrous Waste & Scrap of Iron or Steel	0	0	-
Colouring Matter & Preparations	0	0	-
Machine Tools	0	728,719	-
Tanks Drums cans & Other Containers	0	0	-
Glassware	0	27,724	-
Odoriferous Substances & Mixtures	0	0	-

EXPORTS BY COMMODITY GROUPS  
JANUARY thru JUNE 2006 AND 2007

COMMODITY BY GROUP	CY 2006	CY 2007	% CHANGE
<b>OTHER EXPORTS (continued)</b>			
Automatic Data Processing Machines	0	29,228	-
Machinery and Mechanical Appliances	0	311,919	-
Electric Motors, Transformers, Accumulators	0	56,640	-
Line Telephony & other Apparatus	0	34,055	-
Transmission Apparatus for Radio Telephony	0	575,424	-
Instruments and Apparatus, Using Optical Radiation	0	0	-
Electrical Apparatus for Switching, Circuits	0	0	-
Diodes, Transistors, other Electrical Conductors	0	0	-
Furniture and Parts	0	4,326	-
Lamps, Lights and Parts	0	0	-
Gymnastics, Athletics, other Sports	0	0	-
Fishing Rods and other Line Fishing Tackle	0	0	-
Cigarette Lighters	0	0	-
Pens, Ballpoints, Fountain Pens	0	0	-
Locks and Key	0	0	-
Painting Drawing, Sculpture	0	0	-
Machinery Apparatus for Soldering	0	0	-
Carpets and other Textiles	0	2,734	-
Cells and Batteries	0	34	-
Machines for Balancing	0	0	-
Regulating or Controlling Instruments	0	0	-
Copper, Stranded Wire, Waste and Scrap	396,232	240,530	-39.30%
Boiler, Super Water Boilers	0	19,467	-
Household and Toilet Articles	0	0	-
Musical Instruments	0	6,828	-
Dog or Cat Food	0	0	-
Cement	0	3,542	-
Engines, Parts, Outboard Motors	0	0	-
Fire Extinguishers	0	0	-
Surveying Equipment	0	0	-
Medical Instruments	0	0	-
Sewing and Knitting Needles	0	0	-
<b>GRAND TOTAL</b>	<b>\$17,172,788</b>	<b>\$49,163,685</b>	<b>186.29%</b>

Table 2

Top 20 Commodities January thru June 2006	2006	Percent of Total
Motor Cars Designed for Transport of Persons	\$5,542,382	32.27%
Fish, Chilled, Fresh, Frozen, Dried and Salted	4,752,878	27.68%
Iron, Non-Alloy Steel Bars & Rods	2,286,393	13.31%
Tobacco, Cigars, Cigarettes & Cigarillos	934,868	5.44%
Wrist Watches & Parts	763,145	4.44%
Aluminum Waste, Scraps, Tubes or Fittings	525,200	3.06%
Video Recording Apparatus	494,932	2.88%
Copper, Stranded Wire, Waste and Scrap	396,232	2.31%
Suits, Ensembles, Jackets for Boys	304,816	1.77%
Jewelry Articles of Precious Metal	263,686	1.54%
Air Conditioning Machines	149,706	0.87%
Perfumes & Toilet Waters	128,789	0.75%
Beer Made From Malt	123,748	0.72%
Food Preparations not Elsewhere Specified	100,792	0.59%
Meat and Edible Meat Offal	97,182	0.57%
Petroleum Oils and Gases	88,000	0.51%
Vehicles Parts	67,200	0.39%
Bread, Pastry, Cakes and Other Bakery Products	32,394	0.19%
Bird's Eggs, not in shell, Egg Yolk	21,786	0.13%
Prepared or Preserved Meat or Blood	17,741	0.10%
All Others	80,918	0.47%